



Samuel Webster Sutch

Technology Leader and Generalist

Introduction

Hi there! My name is Samuel, though most people call me Sam. I made this document to keep track of where I've been in my professional life, for my own sake, but I hope you find it useful as well.

My story is not unlike many others in the technology field, one where a hobby became a life-long passion. For one reason or another, I have been creating software for over 15 years. The industry took hold of me as a teenager, during long Montana winters with little else to do, and really cemented itself once I moved to Silicon Valley.

As a very fortunate person indeed, my career has provided a lot of growth over the years. I've had the opportunity to work with some incredible companies, as well as create a few of my own. You could say I've had a lot of on-the-job training in both software engineering as well as business management.

One persistent theme across all of the work I find enjoyable is solving hard problems with a great team. Most recently, I find myself taking on leadership roles, however I enjoy and respect every aspect of the creation process.

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Experience



BRD (Breadwinner AG)
Chief Technology Officer

September 2015 - Current

BRD is a financial technology company focused on the cryptocurrency and blockchain space. As CTO, I am responsible for defining and carrying out the product vision for the company.

- Creating an engineering team from scratch, now at 30+ strong
- Defining the product roadmap and bringing new products to market
- Oversee the security of over \$8 billion in customer funds

In the over 5 years I have been at BRD we have seen incredible growth and expansion. From relatively humble beginnings as a simple Bitcoin wallet for iOS, the BRD portfolio is now much more diverse. Some of the highlights over the past 5+ years include.

- Brought our app to Android app with no compromise to customer security
- Designed and implemented monetization strategy for consumer mobile apps
- Raised \$32M to fund the BRD Rewards Program in a ERC20 token offering
- Created Blockset, an enterprise blockchain data service, which now powers the BRD app



Making Friends Inc
Co-Founder, Chief Technology Officer

March 2013 - September 2015
Acqui-hired in 2015

Making Friends' mission was to dramatically improve the quality and effectiveness of autism care services. We started in 2013 with an iPad game focused on teaching social skills to kids on the medium-high autistic spectrum. In 2014 we pivoted into a patient management platform as we learned more about the space. In 2015 our staff and product was acquired by Nightingale.

- Lead development of mobile iPad game
- Created highly configurable patient management platform with dynamic content types, governed by a dynamic roles and permissions system
- Majority investor, providing funding for development, business, marketing, and legal

Experience



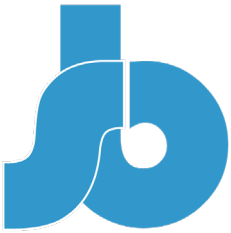
Lighttt Inc.
Co-Founder, Chief Technology Officer

May 2011- March 2013
Acquired in 2014

Lighttt began as the manifestation of my desire to create a moving, daily portrait of mine and my friends life. In a way, it is sort of the ancestor to Snapchat and Instagram Stories. It was a video capture and consumption application that allowed you to capture short segments that became part of an infinite timeline you could jump into at any time.

It was acquired in 2014 and shuttered in 2015. You can still see videos of it youtube.

- Product creation and vision from the beginning
- Raised a \$1M seed round on MVP
- Built an engineering and product team
- Flawless day-1 launch with hundreds-of-thousands of downloads



Steamboat Labs LLC
Founder, Chief Executive Officer

February 2013 - June 2016

Steamboat Labs is a technology boutique specializing in building MVP products for entrepreneurs. We've built companies that started as sketches on bar napkins as well as provided mission-critical technology for Fortune 50 companies, and nearly everything in-between.

- Booked over US \$1M/yr in business
- Notable clients include Intel, Microsoft, and Google, among many others
- Defining product, and hiring teams for startups
- Built MVPs for many well-known products and companies



Yammer Inc.
Lead Mobile Engineer

May 2010 - June 2011
Acquired in 2012

Yammer is a workplace communication platform that has been described as a private Facebook for your company. I joined at a time when they had no mobile team or vision to speak of. In a few months time, I designed and created their iPhone app and soon after the iPad app. These became the basis for the apps developed by the Android team which I also lead.

- Designed and developed iPhone app in 3 months
- 2 months later delivered an iPad app
- Built iOS and Android development teams

Experience

(Ancient History)

AlterTap Software

May 2009 - February 2012

Co-Founder, Principal

Started as a mobile consultancy with Aaron Voisine, and ultimately created and launched several of our own products. The most notable was an early mobile Craigslist client called Craigsfish. I made a fun promotional video with some friends I from film school which can still be seen online.

RF.com

June 2008 - June 2009

Product Engineer

Joined as a Django (Python) web developer and roles evolved to include mobile web and eventually, once the iOS API was released, mobile native developer. We were primarily building mobile telephony, focused on creating a SIP stack that could be deployed on demand for customers globally.

Montana Plan Exchange

June 2004 - August 2007

Software Engineer

This was my first software engineering job. It didn't start out that way, I started out running copiers and blueprint machines for contractors in the plan room. The owners of the business wanted to digitize the plan exchange (a way for contractors to bid on projects that interest them) and I volunteered to help. This turned out to be a great project and there are now several successful companies that offer this server as a SaaS product.

Available For

Though I am currently the CTO of BRD, I am enthusiastic to help young companies and entrepreneurs get their businesses started. I am also available for speaking engagements and training in engineering and business leadership.

- Advisory roles at startups
- Speaking engagements
- Team mentorship
- Cryptocurrency meetups